

Richard Mulvey Training Calendar 2006

	Jan	February	March	April	May	June	July	August	September	October	November	Dec	
1													1
2			Durban PMS										2
3			Durban PMS										3
4				MidrandSeminar									4
5				J'Burg Seminar/Bfast									5
6				J'Burg ASS		Midrand Seminar							6
7		Midrand Seminar	Midrand Seminar	J'Burg ASS		J'Burg Seminar/Bfast					Midrand Seminar		7
8		J'Burg Seminar/Bfast	J'Burg Seminar/Bfast			J'Burg PMS					J'Burg Seminar/Bfast		8
9		J'Burg PSS	J'Burg PMS		Midrand Seminar	J'Burg PMS					J'Burg PSS		9
10		J'Burg PSS	J'Burg PMS	Durban Seminar/Bfast	J'Burg Seminar/Bfast					Midrand Seminar	J'Burg PSS		10
11				Cape Town Seminar/Bfast	J'Burg PSS		Midrand Seminar			J'Burg Seminar/Bfast			11
12				Cape Town ASS	J'Burg PSS	Durban Seminar/Bfast	J'Burg Seminar/Bfast		Midrand Seminar	J'Burg PMS			12
13				Cape Town ASS		Cape Town Seminar/Bfast	J'Burg PLS		J'Burg Seminar/Bfast	J'Burg PMS			13
14		Durban Seminar/Bfast	Durban Seminar/Bfast			Cape Town PMS	J'Burg PLS		J'Burg ASS		Durban Seminar/Bfast		14
15		Cape Town Seminar/Bfast	Cape Town Seminar/Bfast			Cape Town PMS		Midrand Seminar	J'Burg ASS		Cape Town Seminar/Bfast		15
16		Cape Town PSS	Cape Town PMS					J'Burg Seminar/Bfast			Cape Town PSS		16
17		Cape Town PSS	Cape Town PMS		Cape Town Seminar/Bfast			J'Burg PSS		Durban Seminar/Bfast	Cape Town PSS		17
18					Cape Town PSS		Durban Seminar/Bfast	J'Burg PSS		Cape Town Seminar/Bfast			18
19					Cape Town PSS		Cape Town Seminar/Bfast		Durban Seminar/Bfast	Cape Town PMS			19
20							Cape Town PLS		Cape Town Seminar/Bfast	Cape Town PMS			20
21							Cape Town PLS		Cape Town ASS				21
22						Durban PMS		Durban Seminar/Bfast	Cape Town ASS				22
23		Durban PSS			Durban Seminar/Bfast	Durban PMS		Cape Town Seminar/Bfast			Durban PSS		23
24	PSM	Durban PSS						Cape Town PSS			Durban PSS		24
25	PSM			Durban ASS	Durban PSS			Cape Town PSS					25
26	PSM			Durban ASS	Durban PSS					Durban PMS			26
27	PSM						Durban PLS			Durban PMS			27
28							Durban PLS		Durban ASS				28
29									Durban ASS				29
30	PSM							Durban PSS					30
31	PSM							Durban PSS					31

Month	Management Breakfast	Sales Seminar	Month	Management Breakfast	Sales Seminar	Two Day Training Courses
February	Time Management	Getting New Customers	July	Change Management	Negotiate a Better Deal	PSM Practical Sales Management
March	Better Communication	Handling Objections / Closing the Sale	August	Memory Management	Selling over the Telephone	PMS Practical Management Skills
April	Stress Management	You've only got 4 Minutes	September	Body Language in Business	Practical Public Speaking	PSS Practical Selling Skills
May	The Will to Win / Motivating your team	Selling Quality at your Higher Price	October	Decisions	Selling Face to Face	PLS Practical Leadership Skills
June	Managing Meetings	The Will to Win	November	Negotiation for Managers	Delivering Customer Service	ASS Advanced Selling Skills